

A SOCIAL ENTERPRISE OF OUR PLACE SOCIETY

Make a difference with your landscaping.

Premium commercial landscape maintenance that transforms lives and strengthens communities — dependable, accountable property care for building owners, strata councils, and property managers.

 **Watch our 3-minute video**

Get ready to be inspired!

INTRODUCTION

Built on a Different Foundation.

Your Place is a social enterprise by Our Place Society. As an extension of their charitable mandate, there is no "owner" making a profit. Here, every dollar of profit is reinvested in the company. That lets us make a deeper impact and tackle some of our community's biggest challenges, while delivering higher-quality service with greater stability. It's a win-win-win.

A major strength of Your Place is our people. Our field technicians have overcome significant challenges to reclaim their lives with long-term addictions treatment. They have shown remarkable tenacity, courage, and a strong work ethic — navigating a recovery journey that demands dedication, openness, and resilience. Many arrive with previous landscaping or trades experience, and all receive additional training and supervision from seasoned industry professionals. This combination of lived experience, industry-grade instruction, and strong leadership produces crews that are skilled, reliable, and deeply motivated to do excellent work.

We pay every employee the documented living wage plus full benefits — our starting wage alone being roughly 25% higher than the industry average — in an industry where underpayment is unfortunately common. This investment results in a stable, respectful workplace where staff stay longer, perform better, and take pride in the properties they care for.

Where many companies struggle to hire and retain staff, we have people waiting to work with us. This helps us maintain capacity, avoid service gaps, and consistently meet our commitments. We partner with owners, strata councils, and property managers who want more than basic maintenance — they want clear communication, dependable scheduling, high standards, and a long-term relationship with a company that stands behind its work.



35+

Years of experience on our team

25%

Above industry-average wages

150+

Satisfied customers

5★

Consistent customer reviews

"Your Place gardeners arrived on time and worked consistently. They were friendly and professional. Happy to work with our strata in-house gardeners and respond to their requests."

STRATA COUNCIL CLIENT

WHY YOU'LL LOVE WORKING WITH US

High standards, backed by real accountability.

- ✓ **Professional & insured.** \$5M liability insurance, WorkSafeBC coverage, and commercial-grade tools and trucks.
- ✓ **Clear & responsive communication.** Proactive updates, fast responses, plus automated billing and streamlined reporting — designed to make oversight easy for strata councils and property managers.
- ✓ **Consistent, quality service.** Crews scheduled with seasonal logic, trained for excellence, and led by professionals committed to getting the details right every visit.
- ✓ **Experience.** Over 35 years on our team — all the tricks of the trade that make us efficient without sacrificing quality.
- ✓ **Accountable & transparent.** Every visit is logged with photos, timestamps, and notes — accessible through an online portal so owners and managers are always in the picture.
- ✓ **Purpose with performance.** Hiring Your Place creates stable, living-wage jobs for people who've done the hard work of recovery — a win for your property and your community.

COMMERCIAL SERVICES WE OFFER

Care for every part of your property.



Lawn care

Mowing, edging, trimming, seasonal fertilizing, and blowing of hard surfaces — keeping shared turf and common areas consistently well-presented.



Garden care

Weeding, shrub and perennial maintenance, shaping, pruning, and debris removal — timed seasonally to keep planting beds healthy and presentable.



Trimming & hedging

Seasonal pruning for hedges, shrubs, and small trees under 14 feet — maintaining clean sightlines, access, and curb appeal across the property.



Seasonal clean-ups

Spring launches and fall clean-ups — invasive removal, leaf management, debris clearing, and bed redefining to keep common areas looking their best through seasonal transitions.



Irrigation

Spring start-up, fall blow-out, replacing broken heads, fixing minor leaks, and adjusting spray patterns to improve coverage across common areas.

OUR SIMPLE PROCESS

Getting started is straightforward.

1

Site Visit & Walkthrough

We meet you on-site, review priorities, safety, irrigation, access, and constraints. We confirm scope, service level, and any budget guardrails.

2

Detailed Custom Quote

We develop a clear scope, visit rhythms, labour hours per visit, and a detailed list of what's included, excluded, and available as add-ons.

3

Schedule & Deliver

We schedule with seasonal priorities, send reminders, perform the work, and document every visit with photos, notes, and time on site — adjusting as your needs evolve.

GOOD TO KNOW

Add-ons, budgets, and scope.

ADD-ONS

Beyond the program

- Planting materials such as annuals and perennials, as well as mulches and soils, are not included — though we're happy to source them.
- Non-green-waste refuse.
- For annual contracts, green waste over one-third of a truck may incur an extra charge.
- Garden design work is available, estimated separately.

WHAT WE DON'T DO

Out of scope

- Arborist work or tree work over 14' — for example, Garry oak work requiring permits, or pruning that requires rigging.
- Pesticides. We don't use pesticides, but will use dormant oil sprays and insecticidal soap if approved.
- Large tree roots and stump grinding.
- Hardscape construction.

BUDGETS & PAYMENTS

Simple, predictable billing

Most ongoing services are amortized — the annual cost is spread evenly across twelve months, so your bill is the same every month, even though work naturally rises in spring and summer and eases off in winter.

Project work, with all visits and time on site tracked in your online portal.

Monthly invoices go out around the 26th each month. Pay by e-transfer, credit card, cheque, or EFT.

CAN YOU TRUST YOUR PLACE CREWS?

Yes — and here's why.

Every field technician at Your Place has been vetted and proven before being hired. Most are graduates of the New Roads Therapeutic Community, having completed a long-term recovery program and demonstrated the health, stability, and motivation required to succeed.

All crews are trained and led by industry professionals, ensuring high standards of quality, safety, and professionalism. We also hold daily check-ins to ensure every team member is physically, mentally, and emotionally ready to work.

No crew member works alone — our team-based model provides built-in accountability and mutual support, without the possibility of substance-use. Your trust is essential, and we will earn it through professionalism, transparency, and consistently excellent service.

A FEW MORE TESTIMONIALS

"Your Place gardeners arrived on time and worked consistently. They were friendly and professional. Happy to work with our strata in-house gardeners and respond to their requests."

"I appreciated being able to receive top-quality, efficient, professional garden services from Your Place, while contributing to a social enterprise."

"Very organized, helpful, and easy to communicate with. The staff are friendly, professional, and hard working. The grounds look great!"

Let's talk about your property.

We'll visit your property, understand your priorities, and prepare a detailed maintenance proposal. From there, you decide how you'd like to proceed.

YOUR COMMERCIAL CONTACT

Paul Latour

Commercial & Strata Accounts

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